



Organization for Security and  
Co-operation in Europe

Date: 18 January 2016

**Invitation to Bid ITB SEC 1/2016- Provision of RSA SecurID Authenticators**

***Clarification Note No. 1***

**Question 1:**

The quantity for 2016 is it 2000. Will the purchase be done in one order one shipment or otherwise?

**Answer 1:**

The initial purchase will be performed in one shipment, to OSCE Vienna, Austria.

The vendor may offer this part for 2016 only, however according to Mandatory Requirement #6 (Annex D, Table No.1), the vendor should also provide additional offer for shipment to Sarajevo for future shipments.

Please be advised that the intention of this RFP is to establish a long-term relationship with a qualified and capable Vendor to provide the OSCE with RSA SecureID related products and services as per the tender requirements rather than going with one-off Purchase Order for 2,000 tokens.

**Question 2:**

Replacement: kindly clarify OSCE's intentions; the mechanism is not clear, what does OSCE expect from the vendor?

**Answer 2:**

Replacement means issuing of new tokens upon current batch expiration. For example, tokens bought in 2016 with 3-year life will need to be replaced after their end of life in 3 years.

**Question 3:**

What does OSCE expect from the vendor on this issue – solution, price offer, or something else? Please elaborate.

**Answer 3:**

The OSCE expects from the vendor to provide new batch of tokens accompanied by the relevant price offer as those will be outlined on Annexes D & E. The term 'replacement' does not imply any additional expectation from the vendor; it rather indicates that the mentioned replacement quantities do not add up to the total number of users but just replace the existing token fleet due to end-of-life.