



Date: 8 March 2016

**SEC/ITB/02/2016
Supply and Delivery VHF Equipment
Clarification Note 1**

The Organization for Security and Co-operation in Europe has received requests for clarification from potential Bidders on Thu 03/03/2016 17:27 and on Mon 07/03/2016 09:58 with regard to Invitation to Bid SEC/ITB/02/2016. The OSCE would like to provide the following clarifications:

Q1: "At the top of the Annex E (Financial Bid – Pricing Format) the following quantity pricing is asked for:

Unit price (EUR) Excluding VAT 1-200@DUP	Unit price (EUR) Excluding VAT 201-400@DUP	Unit price (EUR) Excluding VAT 401+@DUP
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What is the meaning of '@DPU' [sic!]"

A1: DUP stands for "Discounted Unit Price". The Bidders are invited to provide discounted-unit-prices considering the multi-annual duration of the contract and the tentatively expected quantities to be purchased. The larger quantities are ordered, the lower unit-price LOT shall apply.

Q2: "The ITB asks for Sealed lead-acid battery PG 12-12 (12V/12Ah/20Hr). Are these batteries used for the repeaters only or also for the DM4400 MotoTbro radios (when being used as a base station)?"

A2: The batteries are only required for the repeaters.

Q3: "At the end of the Section E (Financial Bid – Pricing Format) the following options should be priced:

Option 1 - Delivery: DAP (Incoterms 2010) - Vienna, Austria. Please provide the price (EUR):

Option 2 - Delivery: DAP (Incoterms 2010) - Kiev, Ukraine. Please provide the price (EUR):

On which quantities of equipment (Portables, Mobiles, Repeater, Batteries etc.) should these options be priced?"

A3: The reference size of one shipment shall be 50kgs of weight. However, it is important to mention that the indication of delivery options is only for information purposes.

Q4: "Referring to your VHF Equipment Pool quotation, I would like to inform you that DR3000 VHF rack mounted repeater is already cancelled (end of life product), Motorola delivers it only from the actual stock. The new replacement is SLR5500 repeater:

http://www.motorolasolutions.com/en_xu/products/mototrbo/repeaters/slr-5000-series-repeater.html), which complete all DR3000 features and naturally has new options.

Please confirm that we can apply with Motorola SLR5500 instead of the requested DR3000."

A4: Either the DR3000 or the SLR5500 repeater is acceptable, however, the SLR5500 is preferred.

Q5: “We have found that your required specification is VHF whereas our solution is digital with UHF bandwidth. Kindly request to clarify whether our solution is acceptable.”

A5: The requested bandwidth is “VHF” under this solicitation exercise.

This Clarification Note is published simultaneously to all economic operators known to be interested.

END