**Invitation for Prequalification in relation to the
planned tender for the provision of Client Management Tools for the
Organization for Security and Co-operation in Europe (OSCE)**

The Invitation for Prequalifcation is availbale on the OSCE website at
https://procurement.osce.org/tenders/client-management-tools

Questions and Answers (Q&A)

3 April 2017

Question no. 1

We have had a good look at the requirements and noticed that the tender seems to be very Microsoft oriented. [Company's name removed] however is supporting the Apple platforms iOS, macOS and tvOS only. We are the leader in our market segment, but will not be able to manage the Windows environment in your organisation.Would you say it would still make sense to apply for the tender in order to manage your Apple environment, or will this be a definite no-go from your IT department?

Answer no. 1

The OSCE operates predominantly on Microsoft systems and services and we therefore feel that your offer would not apply to our core needs.

5 April 2017

Question no. 2

I have some questions regarding section 2 (technical and functional requirements).

How detailed do you need the vendor reply?

Do you need more like Yes/No/Partially answers?

For instance the first item Hardware and software inventory. Yes, that's what [Company's name removed] offers in terms of functionality on Mac, Windows, iOS, and Android. But what else do you need in terms of details?

Answer no. 2

A verification that your company's solution supports required functionalities listed in our Invitation for Prequlaification (please see paragraph no. 2, technical and functional requiremnts 1 – 12) will be sufficient. In addition, all interested companies are welcome to provide information brochures on their products in electronic format.

END.