

RFP/SMM/11/2011 - Question and Answers

Batch 1

1. Regarding the consultancy service, does the consultant need to travel to Ukraine? In this case, during all the 40 days estimated for the project or in different visits?

Answer: Yes, travel to Ukraine will be required (Task 1, up to 5 days) and travel to Vienna may be required (Task 3, up to 5 days).

2. Could you please define what constitute long-range UAV services, i.e. which UAS tier and/or group, ref. https://en.wikipedia.org/wiki/U.S._military_UAS_groups ?

Answer: The proposed system must be capable of fulfilling the following operational requirements:

- **Fixed wing/VTOL platform**
- **Endurance: minimum 6h**
- **Range: minimum 150km (distance from the launch location to a designated Point of Interest, total 300 km including return trip during one operational flight)**
- **Operated from a single launch site**

3. Can you inform us of expected date for commencement of consultancy services?

Answer: The contract award is expected to be done during May 2017. The provision of consultancy services should commence immediately upon contract award. Please indicate in your proposal time required to start the work as this element will be evaluated as well.

4. Does the Vendor Company need to be registered in the OSCE web? In this case, how can it be registered and what documents does it need? Does it has to be UNGM Vendor and hold a UNGM reference number?

Answer: As indicated in the Invitation Letter (article 10. Technical Proposal) the companies should complete and sign the OSCE Vendor Registration Form and submit enclosed with the Proposal. All additional required documents are also listed in the Invitation Letter.

5. Can the Vendor Company subcontract a third company service for this RFP? Or, two companies working together can submit this tender? In this case, is it needed the co-operation contract between them?

Answer: Subcontracting of the third party for this tender is not a preferred option for the OSCE.

If a Bidder is a joint venture or consortium, each member of the joint venture or consortium shall sign the Proposal. The composition of joint venture or consortium must not be altered without prior consent in writing by the OSCE. Each member of joint venture or consortium shall be subject to the eligibility and qualification criteria set forth in the tender document.

Proposals submitted by joint venture or consortium shall also comply with the following requirements: (i) the Proposal shall be signed by all members; (ii) one of the members shall be nominated as a leader, and this nomination shall be evidenced by submitting a power of attorney signed by legally authorized signatories of all members; (iii) the member in charge shall be authorized to incur liabilities and receive instructions for and on behalf of any and all members of

the joint venture, and the entire execution of the contract, including payment, shall be done exclusively with the member in charge; (iv) all members shall be jointly and severally liable. A copy of the joint venture or consortium agreement entered into by the members shall be submitted with the Technical Proposal

6. One of the requirements for Evaluation of Proposal is to be in business during 3 years, at least, and to hold a Certificate of Incorporation. What do you refer to with this Certificate of Incorporation?

Answer: Certificate of Incorporation refers to company's registration document and license to perform the services.