

## Clarification Note No. 2

ITB/SMM/04/2018 - Supply and delivery of Ten (10) small mid-range Unmanned/Unarmed Aerial Vehicles for the OSCE Special Monitoring Mission to Ukraine (SMM)

**B2Q1 About the equipment delivery: Two (2) systems shall be delivered within 12 weeks from the date of Contract Signature, and those two systems will be tested by the OCSE SMM operators (Factory Acceptance Testing). If FAT is successful, the remaining eight (8) UAVs will be delivered within the timeframe of up to 20 weeks. Those 20 (twenty) weeks period will start only after the date of the successful initial FAT notice. Have we understood that in the correct way?**

**Answer:** Requirement B.19 is to be interpreted as follows: all equipment and software is to be delivered **up to** 20 weeks from the date of contract signature. First two (2) systems ("batch 1") shall be delivered **within** the first 12 weeks from contract signature. Factory Acceptance Test (FAT) will be conducted on systems delivered in "batch 1". Following successful completion of the FAT the remaining eight (8) systems are to be delivered after the delivery date of "batch 1" and **no later than** 20 weeks from contract signature.

**B2Q2 In order to avoid possible damages, our system lands only under the parachute. The belly-landing is not foreseen. Is the belly-landing requirement so crucial for you?**

**Answer:** Belly landing is a mandatory requirement. Parachute landing only fails to fulfil Mandatory Requirement No. C.1.5.

**B2Q3 The system to be offered is simple to use, but the OSCE pilots will be able to obtain only our certificate. Is that important?**

**Answer:** The contractor shall fulfil Mandatory Requirement No. B.13., according to which Trainers Certificates will be issued by the Contractor.

**B2Q4 Encrypted data storage of mission information is not available. Is that acceptable for participation in the tender?**

**Answer:** Lack of data encryption fails to fulfil Mandatory Requirements No. D.1.9. , D.2.6. and D4.4.

**B2Q5 Due to the parachute landing there are no landing lights in the composition of our system, but the indication of the landing location is foreseen. Is that acceptable?**

**Answer:** Such solution fails to fulfil Mandatory Requirement No. D.1.14.

**B2Q6 Object tracking and Geo-Lock capabilities are not available. Is that important?**

**Answer:** Lack of Geo-Lock capability fails to fulfill Mandatory Requirement No. D.2.4. and D.2.5.

**B2Q7 Encrypted data transmission air-to-ground: only the telemetry channel is encrypted in our system. Will you accept the system without an encrypted video transmission channel?**

**Answer:** Lack of encryption of the video channel transmission fails to fulfil Mandatory Requirement No. D.3.3.