

Date: 1 February 2018

Clarification Note No. 4

ITB/SMM/04/2018 - Supply and delivery of Ten (10) small mid-range Unmanned/Unarmed Aerial Vehicles for the OSCE Special Monitoring Mission to Ukraine (SMM)

B4Q1 Do you intend to pay for the first two systems before testing (ref. to B.19 in ToR)?

Answer: According to requirement B.19 the payment for the first two systems ("Batch 1") will be issued only upon successful completion of the FAT.

B4Q2 If the systems fail your arbitrary testing will the items still be paid for (ref. to B.19 in ToR)?

Answer: Please refer to above question B4Q1 and ToR as per below:

Should the equipment not pass the FAT, the Contractor will be given two (2) weeks to take the necessary corrective actions, after which second FAT will be conducted in line with the requirement B.19. Should the second FAT prove to be unsuccessful, the contract will be cancelled and in line with relevant contractual provisions the Contractor will be charged penalty fees.

B4Q3 If one of your trainee's flies one of the drones into the ground, tree or some other object are we according to Note 2 supposed to eat the cost? Second are we expected to replace the drone at our expense (ref. to B.13 in ToR)?

Answer: According to requirement B.13 the Contractor has the exclusive responsibility for the training course and the overall safety of the training flights. According to B.13 Note 2 the Contractor is responsible for providing the equipment and spare parts during training flights and no additional cost for damages inflicted during the training can be charged to the OSCE. Any damaged UAV system and/or parts must be replaced by the Contractor without any additional cost to the OSCE. According to B.13 Note 3 the Contractor must obtain a 3rd party liability and equipment insurance covering training flights without any additional cost to OSCE SMM.

B4Q4 In B.13 you stated "The Operational Training (ToT) will be performed by the contractor by licensed UAV pilots" - Licensed by whom?

Answer: According to requirement B.13, the Operational Training (ToT) will be conducted by Contractor's licensed UAV pilots (trainers). As such, the trainers must possess a valid UAV pilot certificate/license from a recognized organization/body.

B4Q5 What is the perceived budget for this as due to the terms, maintenance and training demands this is going to be very expensive?

Answer: The OSCE SMM does not disclose such information.

B4Q6 Do you mean by that full Financial Statement (+ 20 pages for each year) or other financial documents like PLA or Balance Sheet would be sufficient?

Answer: Please provide full Financial Statement.