
Date: 16 July 2018

Clarification Note – Q&A Batch 1

Invitation to Bid No. ITB/SEC/12/2018

Microsoft-designated Large Account Reseller (LAR)

The Organization for Security and Co-operation in Europe has received a request for clarification from potential bidders.

In accordance with Article 16 of the ITB Documents the OSCE would like to provide the following clarification:

Question 1: ITB documents states Enterprise Agreement in the text, but took the abbreviation EAS, which normally means Enterprise Agreement Subscription. Which program was discounted by Microsoft EA or EAS or both?

Answer 1: The discounted program was EAS.

Question 2: Which kind of agreement was offered by Microsoft as the basis for the offer: direct or indirect agreement?

Answer 2: It is indirect type of agreement, meaning that the agreement is signed through one of Microsoft partners.