
Date: 10 Dec 2018

Clarification Note – Q&A Batch 3

Invitation to Bid No. ITB/SEC/25/2018- Supply and Delivery of Armoured Vehicles

The Organization for Security and Co-operation in Europe has received a request for clarification from potential bidders.

In accordance with Article 17 of the ITB Documents the OSCE would like to provide the following clarification:

Question 1 –Annex C - What is the nature of supporting documents to be provided for chassis stress tests (simulation ...)? When should these proofs be given?.

Answer 1:

It is up to the bidder to decide what evidence they will provide with their technical proposal for their tender bid.

Question 2 Annex C - Door Reinforcement and Modification, Door Check Straps, b. (p.5) - “The door shall be capable of reaching their “locked” position so as not to swing shut if the vehicle is stationary on an angle”: what is this angle?.

Answer 2:

We do not specify the angle; the modified vehicle should be able to reach an open position that is similar to that of the base vehicle prior to modification.

Question 3 – Annex C -11. Electrical Power (p.6) -What is the required electrical power for all the equipment mentioned (a. to f.)

Answer 3:

See also the answer to question 6; auxiliary equipment to be powered consist of VHF radios, vehicle tracking system, sat phones and the like. The bidder is invited to provide a technical solution that will cater to this type of equipment and provide information as to what the power specifications are of their proposed solution.

Question 4. Annex C - Fuel System (p.7) - What is the engine speed that must be achieved in high idle? Is it the starter at 1000 rpm?

Answer 4:

No specific parameters are provided to the bidder. It is recommended that the bidder provide technical details of the high idle capability being proposed in their technical solution.

Question 5: Annex C- Vehicle Exterior, Headlight Stone Chip Protector (p.10)- Only front lights should be protected against stone chipping?

Answer 5:

Yes, only front headlights to be protected against stone chips.

Question 6: Annex C - . Communications System, Communications Systems, a. (p.12)- Please provide the exact list of equipment and their dimensions, weight, wiring diagrams and power requirement?

Answer 6:

	Model	Dimensions (mm)	Operating Voltage
Docking station for Iridium sat.phone 9575	Beam DriveDOCK Extreme for the Iridium 9575	83W x 76D x 212H	9-32V DC , 2A max
Motorola two-way radio VHF	MOTOTRBO™ DM4000	53.3 x 175.3 x 205.7	10.8-15.6 VDC, 13.2 VDC Nominal

These are all commercial off the shelf products.

Question 7: Annex C - Communications System, Communications Systems, a. (p.12) - Who will be in charge of crimping the connectors on the cables OSCE-provided?

Answer 7:

All cables/connectors to cables are to be crimped by supplier.

Question 8: Annex C - Communications System, Communications Systems, a. (p.12) - How often will these cables need to be changed?

Answer 8:

Rarely, about once per two years as required for maintenance and/or capability upgrades.

Question 9: Annex C - Mandatory Certifications (p.13-14) - Are other VPAM-compliant laboratories like Armasuisse (Switzerland), Amt für Rüstung und Wehrtechnik (Austria), TNO Holland (Netherlands), the BNE Saint-Etienne (France) or the Royal Military Academy (Belgium) accepted as independent testing

Answer 9:

Organisations that are members of VPAM are acceptable to the OSCE. Bidders are required to provide certificates from the VPAM member testing organisation that certify that the vehicle design being proposed in their technical bid have been tested according the standards, and levels of protection, noted in the technical specification.

Question 10 - Optional Requirements, 3. Suspensions and Braking System (p.14) - Please confirm that you allow reference to ISO norms for braking and suspensions which are equivalent to PAS 301 2017?

Answer 10:

PAS 301:2017 is specifically related to civilian armoured vehicles. If the bidder believes that an ISO standard is comparable to PAS 301:2017, they are invited to provide a response to this optional requirement. The bidder is then requested to provide a cross reference comparison of the compliance of the ISO standard to the PAS 301:2017.

Question 11 - Optional Requirements, 4. Vehicle Interior (p.14) - Is it only a charging socket (USB 5V)?

Answer 11:

The requirement is for 2 x USB ports in the passenger compartment for powering mobile communication devices (e.g. mobile phones).

Question 12 - Optional Requirements, 5. Training Services (p.14) - Could you please specify the scope of the familiarization training (driver, maintenance technician...) to be performed at vehicle delivery? How many persons will have to be trained?

Answer 12:

No specific scope for the training (curriculum) is provided at this stage. Bidders are invited to provide details and scope of any such training that they are able to provide and believe to be appropriate for the OSCE's safe and effective use of the proposed vehicle. In any case this means:

- Maintenance/repair training for workshop engineers in the SMM main workshop in Kramatorsk;
- Vehicle familiarization for Transport Staff (10 -15 staff) in a centralized location in Ukraine
- As this is Corporate Window Contract for use of the vehicles in all OSCE location, on when and if required basis training may be requested in different locations. If requirement for the other location come it will be coordinated with the awarded contractor well in advance.

Question 13: Could the OSCE make down payments, for example to buy base vehicles?

Answer 13: No, OSCE payment terms are within 30 days upon the delivery.

Question 14: When does the opening of bids take place? Is it public?

Answer 13: Bid opening is not public. Bid Opening Board opens the bid immediately after the Bid Submission Deadline

Question 15: Please confirm that we can make two offers with two different armored vehicles.

Answer 15 : One bidder may offer different armoured vehicles.

Question 16: Referring to the previous Corporate Window Contract, could you please provide additional information about the armored vehicles ordered (quantities, number of vehicles per order ...)?

Answer 16: ITB cover letter under point 5 provides data for information purposes

Question 17: Is TNO Defence, Security and Safety an independent testing agency approved by your organization for this tender? This laboratory is VPAM compliant and officially listed on the VPAM's list (<http://www.vpam.eu/index.php?id=45>).

Answer 17:

Organisations that are members of VPAM are acceptable to the OSCE. Bidders are required to provide certificates from the VPAM member testing organisation that certify that the vehicle design being proposed in their technical bid have been tested according the standards, and levels of protection, noted in the technical specification.

Question 18 – Annex C – technical Data Documentation:

In relation to the technical documents required under page 16 of the technical specification, it is our requirement that the bidders have to provide technical data documentation – electronic and paper copy.

Answer 18: Just for clarification:

In the bid it should only be confirmed that all the documents will be provided with each vehicle, in case a bidder is awarded a contract. Bidders do not have to provide all these documents at this stage, when submitting a bid.