

## Expression of Interest for the Provision of a Vehicle Tracking System with related products and services (Rev.1)

### CLARIFICATIONS

	Questions from bidders	Responses from OSCE
1	You have listed a lot of countries in your request, where you want the provider to have services. Could you please specify, how many units you have in each of these countries? What plans for the growth do you have for each region?	<p>This level of details will be indicated in the tender documents. However the OSCE has vehicles in the following countries: Ukraine (including areas of Donbas that are not controlled by Ukraine government); Kosovo; Bosnia Herzegovina; North Macedonia; Tajikistan; Kyrgyzstan; Serbia; Moldova; Georgia; Albania; Turkmenistan; Austria (Vienna); Kazakhstan; Russian Federation; Montenegro; Uzbekistan; Poland (Warsaw); Czech Republic (Prague).</p> <p>We are looking for ongoing flexibility related to fleet size. Not all field missions/areas require hybrid (GSM and satellite) systems; some require only communication/data exchange via GSM. The information about the location specific solutions will be available in the tender documents.</p>
2	May I clarify, in what country the tender will be held? Do I understand correctly that it is Austria, Vienna?	The competitive tender will be done by the Procurement and Contracting Unit of the OSCE Secretariat, located in Vienna, Austria.
3	Just to clear up the deadlines. The tender results will be announced on the 19th of April, is it correct?	<p>The 19<sup>th</sup> April is the deadline for your company to submit your EOI response form. This EOI is <b>NOT</b> a tender.</p> <p>The competitive tender will be launched later in 2021, most probably in Q2.</p>

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4	What are the main criteria for your choice of the best vehicle tracking system provider?	Being able to provide the services to all listed OSCE locations is desirable but not a mandatory requirement. The final technical requirements may be revised in the competitive tender documents based on the responses received through this EOI. Please note that sub-contracting and consortium is possible.
5	What other software providers do you consider?	Please identify in your EOI response any software that you could offer to the OSCE as part of your solution.
6	What vehicles do you need to monitor? Are they from logistics or any other niche?	The categories of vehicles owned by the OSCE are: sedans, (mini)vans, civilian armoured vehicles, trucks, (mini)buses, SUVs.
7	Could you please confirm that most of the vehicles will be deployed in and around Russia/Ukraine as per the EOI and is there a vehicle split available per country please?	Yes, most of the vehicles are located in Ukraine. Being able to provide the services to all listed OSCE locations is desirable but not a mandatory requirement. Sub-contracting and consortium is possible.
8	Who will be the contractor?	The contracting party will be the OSCE Secretariat, located in Vienna, Austria.
9	Who shall use / admin the tool (multistakeholder)?	The resulting contract will be administrated by the OSCE Secretariat and used by multiple OSCE stakeholders in the Secretariat and in OSCE Field Missions.