



Date: 21 November 2011

**ITB/22/2011 Provision of Checkpoint Software Subscriptions to the OSCE
Clarification Note 1**

The Organization for Security and Co-operation in Europe (“the OSCE”) has received requests for clarification from potential bidders with regard to RFP No. ITB/22/2011.

In accordance with Article 8 “Clarification of Bidding Documents” of Instructions to Bidders - the OSCE would like to provide the following clarifications:

Question 1

When I cross referenced the serials listed in the tender with the support offer letter sent to me by Checkpoint, I did notice there were 5 serials (please see below and their respective user centres) that appear to be in the user centres but are not listed on the tender. I wondered if you could confirm if this was because you do not require / want support for these products?

User centre: 5281048

- 1). 25E31C3462E6 - ADN Networking Blade, result of upgrade to SW Blades
- 2). CAFCC88752C6 - ADN Networking Blade, result of upgrade to SW Blades

User centre: 5896764

- 3). 6456D3500135 - Acceleration and Clustering blade, result of upgrade to SW Blades
- 4). 808158C124B5 Acceleration and Clustering blade, result of upgrade to SW Blades
- 5). AD1BDAC635E3 – Smart Reporter blade for Security Management, result of upgrade to SW Blades

Answer 1

Yes we do require support for these products and they should be included in the tender. The reason they have appeared is that during recent upgrades it became apparent that the newer versions of licences included fewer benefits, and thus extra items were created to maintain the same level of benefits prior to the upgrade.

Question 2

Also the following serials (please see below) have add-on products associated with them (IPS, IPS-HA, IPS-S.) These additional services are not referenced in the tender, but are in your usercentre. Please can you confirm whether you would like us to include maintenance costs for these products.

Usercentre 5896764

serial: BC0F469A61D5

Service SKU: CPSB-IPS

Service Description: Check Point IPS Blade for 1 year

Usercentre 5896764

serial: BEF51CFE3D5C

Service SKU: CPSB-IPS-HA

Service Description: Secondary Check Point IPS Blade for 1 year for High Availability

Usercentre 5281048

serial: DC83FEC87BBB

Service SKU: CPSB-IPS-S

Service Description: Check Point IPS Blade for 1 year - for low-end appliances and pre- defined systems

Answer 2

Yes we do require support for these products and they should be included in the tender (same reason as for Answer 1).

Question 3

Additionally the below serials are showing in your usercentre and can be supported but are not listed on the tender. Please let me know if you would like these to be included in the pricing.

Usercentre: 6676169

094105100892	CPIP-A-4-1C	Four Port 10/100/1000Base-T Ethernet PMC Card - IP565, IP695, IP1285, IP2455
094105100894	CPIP-A-4-1C	Four Port 10/100/1000Base-T Ethernet PMC Card - IP565, IP695, IP1285, IP2455
094105100995	CPIP-A-4-1C	Four Port 10/100/1000Base-T Ethernet PMC Card - IP565, IP695, IP1285, IP2455
BA74722578C5	CPIP-A-DR1G-5	1 GB (2x512) Memory Option (Brings system memory to 2GB) - IP565

Answer 3

No, the above services are not required in this tender. The hardware is being phased out and additional support is no longer required.

Question 4

Checkpoint knows two kinds of SMDF, basic and total security SMDF. Do you want to unify it or keep it at the same level as before for the particular accounts/positions in the provided list in three different Check Point accounts (0005281048, 0005896764 and 0006676169)?

Answer 4

ONLY BASIC SMDF should be purchased in all cases.