



Organization for Security and
Co-operation in Europe

Date: 26 November 2012

ITB/SEC/23/2012 Supply and Delivery of IT Hardware to the OSCE Clarification Note 2

The Organization for Security and Co-operation in Europe has received requests for clarification from potential bidders with regard to ITB/SEC/23/2012. In accordance with Article 8 “Clarification of Bidding Documents” of Instructions to Bidders the OSCE would like to provide the following clarifications:

1. As we do not have a service organization which is capable to care for warranty services in all locations mentioned, is our understanding correct that only standard HP Warranty is requested and that services will be requested from local HP subsidiaries? Warranty services in Vienna for the headquarters can of course be provided by the bidder.
 - **Yes the requirement is for standard HP warranty, which can be provided by the Contractor or by local HP partners as applicable.**
2. Are there any additional services, such as assembling of servers or on-site installation and cabling requested?
 - **The Schedule of Requirements does indeed mention that the Contractor will be responsible for “initial installation if required” however this will never be required for OSCE field operations and is unlikely to be required for the Secretariat in Vienna. Some assembly of servers with additional components prior to shipment to the field may be required.**
3. In case of a price being decreased during the contract period, is it possible to raise this price up to the price originally offered in case of a successor being technologically better but also more expensive?
 - **Yes that would be acceptable. The intention of the fixed price is to maintain the relevance of the financial evaluation for the duration of the contract (i.e. to avoid a Bidder deeply discounting the bid to win the contract and then putting the prices up much higher with the model upgrades). Prices for successor models can go up or down as long as they do not exceed the originally offered price.**
4. In LOT 1, the notebook computer (Large) requested is the 4730s from HP. This model is already discontinued and no longer available. Is it acceptable to offer 4740s instead?
 - **This item will be deleted from the OSCE standards list and will not be included in the financial evaluation. No replacement necessary.**
5. The mobile inkjet printer H470b is already obsolete and no longer available. Is it acceptable to offer HP OJ100 Mobile Printer instead?
 - **Yes please replace the H470b with the HP Officejet 100 mobile printer, p/n CN551A#BEJ.**

6. In LOT 2 the host bus adapter p/n 489103-001 will be discontinued by HP with 30 November 2012. Is it acceptable to offer the successor model p/n 614988-B21 instead?
 - **Yes please replace the 489103-001 with the successor model 614988-B21.**

7. The processor with p/n 416799-001 does not include the heat sink which is necessary to use this kit for adding a second CPU to a system. Therefore we suggest adding the spare part number for the heat sink p/n 412210-001 to the list?
 - **Yes please add the additional part 412210-001 to the list.**