
Date: 04 April 2014

Clarification Note No. 1

Invitation to Bid No. SEC/03/2014 - Provision of Satellite Voice and Data Services and Supply of Satellite Communications Hardware to the OSCE

The Organization for Security and Co-operation in Europe has received the request for clarification from potential bidders with regard to ITB No. SEC/03/2014.

In accordance with Article 8 “Clarification of Bidding Documents” of Section I – Instructions to Bidders - the OSCE would like to provide the following clarification in response to the question from potential bidder:

Question:

You have requested pricing on the EXPLORER 700. This unit is end of life as at February 2014 and can no longer be supplied. The replacement is EXPLORER 710. Would you prefer us to quote for this? The Iridium 9505A is also no longer available.

Answer to Question:

Please provide an offer for the successor model EXPLORER 710.
Please provide an offer for the successor model IRIDIUM 9555.

Question:

Does the airtime have to be in EUR? All airtime networks bill in USD as standard, do you have a fixed EURO price for minutes and data or is an adjustment made each invoicing run from USD to EUR?

Answer to Question:

Bidders may submit the offer in EUR or USD as appropriate. For the purpose of financial evaluation the OSCE will apply the OSCE exchange rate at the time of evaluation.

Question:

The equipment is to be supplied FCA. Do you mean FCA Vienna?

Answer to Question:

Please quote for delivery FCA Vienna.